CHAPTER II.—ORGANIZATION OF THE CONSTRUCTION INDUSTRY

TYPE OF ORGANIZATION

There are three principal types of organization in the contracting field to-day, the individual, the partnership, and the corporation. Any other type is very unusual. Of the total of 30,597 reporting establishments which had a business of over \$25,000 during 1929, 30,557 stated the type of organization. (Table I, p. 16.) More than 99.9 per cent reported as individuals, partnerships, or incorporated companies.

The individual proprietor was reported more generally throughout the United States than any other type, with 13,579, or 44.4 per cent, of reporting organizations individually owned or operated. In the West South Central, Mountain, and Pacific divisions, approximately 50 per cent of the establishments were reported as individually operated. A large number of individual contractors was also reported in New England. Outside these four divisions only in Pennsylvania, North Dakota, and Kansas were as many as half of those reporting of this type.

The establishments operating as partnerships, comprising 5,861, or 19.2 per cent of the total, were more evenly distributed throughout the United States. The lowest percentage of this type was in the Middle Atlantic, and the highest in the East South Central division. Partnerships were proportionally most numerous in Mississippi, Arkansas, Kansas, Idaho, South Dakota, Nebraska, and West Virginia, in the order named.

Of all types of reporting establishments 11,110, or 36.4 per cent, were incorporated companies. The Northern and Eastern States, especially the Middle Atlantic, East North Central, and South Atlantic divisions, showed a high percentage of establishments doing business as corporations. The incorporated company predominated in New York, Ohio, Missouri, Delaware, Maryland, Florida, and Louisiana, and was of the least prominence in Vermont, Kansas, Arkansas, Montana, Wyoming, and New Mexico.

DATE OF INCORPORATION

The date of incorporation was reported by 10,544 incorporated companies, or 94.9 per cent of the total number. (Table II, p. 17.)

There are comparatively few construction companies of this type now in existence which were incorporated prior to 1900. From that year, however, the figures show an increasing tendency toward incorporation in the construction industry. Even in 1929, when there was a marked decrease in the number

of companies starting business, shown in Table III, the proportion of incorporation was greater than ever before. In the South Atlantic division there was an increase over 1928 of 34 per cent in the actual number of incorporations in the later year.

About 61 per cent of all reporting incorporated companies were located in the Middle Atlantic and East North Central States. Although the East North Central division showed more construction corporations organized prior to 1900 than any other part of the country, a greater number of existing companies was incorporated in the Middle Atlantic States during each succeeding period.

More than one-third of the existing companies incorporated prior to 1900 were in the East North Central division, principally in Illinois and Ohio. A considerable number of long-lived companies was also found in the Middle Atlantic and West North Central divisions, particularly in New York, Pennsylvania, and Missouri. In 16 widely scattered States this form of organization was apparently not in use until after 1900. A few States in the Mountain division reported no existing companies incorporated there before 1914.

LENGTH OF TIME IN BUSINESS

There were 29,623 who reported the length of time the establishment had been in business. (Table III, p. 18.) Only 2,814 of these, or approximately 10 per cent, were in business prior to 1900. An average of 524 reporting contractors who were still in business in 1929, entered the construction business each year during the period between 1900 and 1913. From 1914 to 1919 this annual average was 817, and from 1920 to 1924 it was 1,589. A declining trend appeared in the number of surviving establishments which started business each year after 1925, with the exception of 1927 for which the number reported was greater than for the preceding year. In 1929 the number of contractors starting business was less than 10 per cent above the average number of surviving establishments which started business during the period between 1914 and 1919.

A little less than three-fifths of the oldest companies reported from the Middle Atlantic and East North Central divisions. A considerable number were also located in the New England and West North Central divisions. The smallest number of long-lived establishments was reported from the Mountain division, with no reporting companies in business before 1900 in Wyoming and Nevada.

More than one-third of those reporting throughout the United States were in the construction business before the war. Among establishments in the respective geographic divisions, 41.1 per cent of those in New England were in business before 1914, 39.2 per cent in the West North Central division, and 36.1 per cent in the Middle Atlantic division. All other divisions had a lower percentage of pre-war establishments than that for the entire country, with the Pacific and West South Central divisions showing only 29.5 per cent and 27.3 per cent. respectively.

A further analysis of the figures for the respective divisions shows that the highest proportion of surviving companies which started business during the war was found in the Mountain and West North Central divisions, and the lowest in the Pacific division. Figures for the immediate postwar period show that a relatively large number of establishments started business during those years in the Pacific and East North Central divisions.

For the United States as a whole, 22.4 per cent of all reporting establishments had been in business not more than five years. The largest percentage of recently formed companies was found in the West South Central division where 31 per cent started business after 1924. In the East South Central and South Atlantic divisions more than one-fourth of the reporting companies were not more than five years old. The smallest percentage of recently organized establishments was reported in the West North Central, followed by the New England, Mountain, and East North Central divisions.

BRANCH OFFICES

The total number of establishments which reported no branch offices was 28,660, or 93.7 per cent of all reporting establishments. (Table IV, p. 19.) One or more branch offices were reported by 1,369, while 568 reported that they themselves were branch offices. Independent organizations without branches represented more than 90 per cent of the total number reporting in every State except Florida, Tennessee, Mississippi, Idaho, and New Mexico, while in Wyoming and Nevada all reporting establishments were of this class. The relative number of establishments which reported branch offices ranged from 1.4 per cent in South Dakota to 12.2 per cent in New Mexico. The four States having the largest number of establishments reporting branch offices were New York, California, Pennsylvania, and Illinois.

Only 1 or 2 branches each were reported by 1,189 establishments, representing approximately 85 per cent of the total number reporting branch offices, while there were only 5 establishments which reported more than 20 branches each. Although these larger establishments were few, they reported an actual number of branches averaging 140 each. The greater

part of establishments which reported a large number of branch offices were manufacturers or distributors of specialized products or building equipment which they installed on construction jobs. Among the classes of contractors represented in this group, those engaged in heating, miscellaneous metal work, roofing, elevator construction, automatic temperature control, soundproofing, foundation, glass and glazing, structural steel, and ornamental iron, may be mentioned.

One branch each was reported by 954 establishments, two branches by 235, and so on. By multiplying the number of branches by the number of reporting establishments, a total of nearly 3,000 branch offices is obtained. Direct reports were received from only 568 branch offices which had a business of over \$25,000 during 1929. This number is more than 2,400 short of the indicated total number of branches of reporting establishments. Some of these are accounted for by the fact that a considerable number of branch offices, enumerated as such by the central offices, had less than the minimum of \$25,000 business and were, therefore, not required to make complete reports. In many instances, however, in which it was impossible for the central establishments to make a separate report for each individual branch, a combined report for the entire organization was accepted in lieu thereof. The figures in Table 4 reflect this situation, and indicate that the actual number of construction establishments in any locality may have been as much as 5 per cent greater than the number shown in these reports.

COLOR AND NATIVITY OF FIRM MEMBERS

The color and nativity of proprietors and firm members was reported by 29,039 establishments. (Table V, p. 20.) Approximately 83.5 per cent of the reporting establishments stated that the business was owned and operated by native white proprietors or firm members. Establishments which reported one foreign-born white member or more, represented 16.4 per cent of those reporting. There were 26 establishments reporting negro members, and 15 organizations that had a mixed foreign born and negro membership.

The geographic divisions in which the largest proportion of establishments was operated by native white proprietors or firm members were the South Atlantic, 93.4 per cent; East South Central, 95.6 per cent; and West South Central, 93.1 per cent. In Kansas, Virginia, North Carolina, South Carolina, Kentucky, Tennessee, Mississippi, and Arkansas more than 95 per cent of reporting construction establishments were operated by native white persons.

The largest percentage of reporting establishments operated by foreign-born whites was 23.3 per cent in the New England division. In the Middle Atlantic division 21.9 per cent were operated by this class; and

in the Pacific division 18.2 per cent. Nevada had a larger proportion of its contracting concerns operated by foreign-born whites than any other State, but this ratio may have been due in part to the small number of returns received. The foreign-born white element was also large in Connecticut, North Dakota, New Jersey, New York, and Rhode Island.

The largest number of establishments operated by negroes was in the West South Central, Middle Atlantic, East North Central, and West North Central divisions. The New England division reported 2 establishments, the South Atlantic division, 1, and the Pacific division, 2. The East South Central and Mountain divisions had no organizations reporting as oper-

ated by negroes.

There were three establishments operated by both foreign-born and negro members in each of the following divisions: New England, Middle Atlantic, East North Central, and West North Central. In the South Atlantic, West South Central, and Mountain divisions one such establishment was reported in each. There were no reporting establishments operated by both foreign-born and negro proprietors in the East South Central and Pacific divisions.

MEMBERSHIP IN CONTRACTORS' ASSOCIA-TIONS

Contracting establishments to the number of 30,068, or 98.3 per cent of the total, reported regarding their membership in national and local contractors' associations. (Table VI, p. 21.) Of the reporting contractors 16,170 were not members of any contractors' associa-

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tion. The remaining 13,898 reported membership in either national or local associations, or in both. There were 1,668 who were members of the national associations only, while membership in local associations was 7,153 and in both local and national associations 5,077.

Although more than half the reporting establishments were not members of any contractors' association, the proportion varied greatly in different divisions and States. The percentage of establishments reporting no membership ranged from 62.9 per cent in the Mountain division to about 48 per cent in both the East North Central and West North Central divisions. In Vermont 93.3 per cent were not members of any contractors' association, while in North Dakota all but 28.9 per cent were members of some such organizations.

A membership in contractors' associations of more than 52 per cent was reported in the East North Central and West North Central divisions. In the Pacific and Middle Atlantic divisions such membership comprised 45 and 44 per cent, respectively, of reporting establishments. The Mountain division showed the lowest percentage of membership with only 37 per cent. In 14 States more than half the reporting contractors were members of associations, and in only 4 was there less than 20 per cent membership.

The West North Central and South Atlantic divisions showed the largest percentage of membership in national associations only, while the membership in local associations was more prominent in the Middle Atlantic and East North Central, and combined membership in the East North Central and West North

Central and East South Central divisions.

TABLE I.—TYPE OF ORGANIZATION OF ALL CLASSES OF ESTABLISHMENTS

		establishments reporting type of organization										
GEOGRAPHIC DIVISION AND STATE	Number of all reporting		Indiv	idual	Partn	ership	Incorporate	d company	All o	ther 1	Num- ber not report- ing	
GEOGRAPHIC DIVISION AND STATE	establish- ments	Total number	Number	Per cent of total reporting	Number	Per cent of total reporting	Number	Per cent of total reporting	Num- ber	Per cent of total report- ing	type of organi- zation	
United States	30, 597	30, 557	13, 579	44.4	5, 861	19. 2	11, 110	36. 4	7	(²)	40	
SEOGRAPHIC DIVISIONS: New England	2,780	2, 776	1, 344	48.4	471	17.0	957	34.5	4	0.1	4	
Middle Atlantic East North Central West North Central	7, 934	8, 540 7, 925 2, 485	3, 410 3, 445 1, 095	39.9 43.5 44.1	1, 295 1, 542 579	15. 2 19. 5 23. 3	3, 833 2, 937 811	44.9 37.1 32.6	2 1	(2) (2)	6 9 5	
South Atlantic East South Central		2, 182 935	878 373	40. 2 39. 9	441 250	20. 2 26. 7	863 312	39. 5 33. 4			1	
West South Central	1,609 709	1, 601 708	812 360	50.7	354 158	22. 1 22. 3	435 190	27. 2 26. 9			8	
Pacific	3,409	3, 405	1, 862	50.8 54.7	771	22. 6	772	22.7			4	
EW ENGLAND: Maine	142	141	65	46.1	26	18.4	50	35.5			1	
New Hampshire	113	113	63	55.8	27	23.9	23	20. 4				
Vermont		61 1,432	37 653	60.7 45.6	13 224	21.3 15.6	11 551	18. 0 38. 5	4	.3	2	
Rhode Island	226 804	225 804	107 419	47. 6 52. 1	40 141	17.8 17.5	78 244	34. 7 30. 4			1	
IDDLE ATLANTIC:			110	J2.1	111	1	211	00. 2				
New York		4, 370 1, 482	1,381	31.6 45.1	527 198	12, 1 13, 4	2, 461 616	56.3 41.5	1	(2)	1	
Pennsylvania		2, 688	1,361	50.7	570	21. 2	756	28.1	1	(2)	∦	
AST NORTH CENTRAL: Ohio	2,043	2, 043	832	40.7	349	17.1	862	42.2				
Indiana	746	743	327	44.0	171	23.0	245	33.0				
Illinois Michigan		2, 497 1, 498	1,053	42. 2 46. 9	510 307	20.4	934 487	37.4 32.5	1	.1		
Wisconsin	1, 147	1, 144	530	46, 3	205	17.9	409	35.8				
EST NORTH CENTRAL: Minnesota	561	560	252	45.0	132	23.6	176	31.4	10.00			
Iowa Missouri	486 759	485 758	230 274	47.4	132	27.2	123	25.4				
North Dakota	81	79	40	36. 1 50. 6	118 21	15. 6 26. 6	366 18	48.3 22.8				
South Dakota Nebraska		70 243	31 111	44.3 45.7	20 68		19 64	27. 1 26. 3		.	.	
Kausas	290	290	157	54.1	88	1		15. 5				
DUTH ATLANTIC: Delaware	. 91	91	40	44.0	9	10.0	42	46, 2				
Maryland	407	406	157	38.7	80	19.7	169	41.6		-		
Virginia	337	253 337	116	45.9 40.4	36 80			39.9			-	
West Virginia North Carolina	169 293	168 293	66 124	39. 3 42. 3	47	,	55	32. 7				
South Carolina.		116	55	47.4	25	21.6					11	
Georgia Florida		230 288	89 95	38.7 33.0	52 39				1	-	-{	
AST SOUTH CENTRAL:			1				1	30.0				
Kentucky		330 313	131 129	39. 7 41. 2	83			1		-	-	
Alabama Mississippi		197 95	75	38.1	53	26.9	69	35.0			-)	
EST SOUTH CENTRAL:	1	95	38	40.0	83	34.7	24	25. 3		-	-	
ArkansasLouisiana	1 -	117	65		38		14	12.0			_	
Oklahoma	312	176 309	63	1	34 74					-	-13	
Texas	1,001	909	545		208						-	
Montana	119	118	68	57.6	29	24. 6	21	17.0				
Idaho Wyoming	. 44	44	20	45. 5	18	29. 5	11	25.0		-	-	
Colorado	211	40 211	22 100	1	11 42						-	
New Mexico		41 105	30 61	73. 2	8	19, 5	i (8	7.3			-	
Utah Nevada	129	129	49	38.0	34						-	
ACIFIC:	20	20	10	50.0	4			1		-		
Washington		402	158	1	98	24.4	1 140	36.3				
Oregon	249 2,756	249 2,754	104 1,600		54	21.7	91				-	

¹ Includes cooperative associations and common law trusts.

1 Less than one-tenth of 1 per cent.

TABLE II. DATE OF INCORPORATION OF ALL CLASSES OF REPORTING ESTABLISHMENTS

	, ·	91 July 1833	771,		ESTAB	LISHMEN	TS REPO	RTING DA	TE				Num-
	Total number of estab-	Tot	al			. :	Date	of incorp	oration		41.1		ber not report-
GEOGRAPHIC DIVISION AND STATE	lish- ments incorpo- rated	Number	Per cent of total incorpo- rated	Prior to 1900	1900 to 1913	1914 to 1919	1920 to 1924	1925	1926	1927	1928	. 1929	ing date of in- corpo- ration
United States	11, 110	10, 544	94. 9	272	1, 786	1, 428	2, 491	776	841	949	1, 115	888	566
GEOGRAPHIC DIVISIONS: New England	957	928	97, 0	27	207	152	197	60	56	68	92	69	29
Middle Atlantic East North Central West North Central South Atlantic East South Central West South Central Mountain Pacific	3, 833 2, 937 811 863	8, 687 2, 765 706 820 295 397 179 706	96. 2 94. 1 94. 5 95. 0 94. 9 91. 3 94. 2 91. 5	58 92 44 15 8 3 7	621 488 140 103 45 39 30 113	491 394 129 104 47 35 24 50	889 655 176 205 67 91 38 173	290 184 46 72 15 35 14 60	319 199 51 68 29 41 11 67	364 222 56 80 19 53 10 77	387 287 66 74 35 59 31 84	268 244 58 99 31 41 14 64	140 172 45 43 16 38 11 66
NEW ENGLAND: Maine New Hampshire Vermont	50 23 11	40 23 9	98. 0 100. 0 81. 8	1	17 3 1	4 2 1	12 9 2	3	4 1	2 1 2	5 3 2	2 3 1	1 2
Massachusetts		534 77 236	96. 9 98. 7 96. 7	15 4 7	114 21 51	90 15 40	115 12 47	35 5 17	33 5 13	40 5 18	51 4 27	41 6 16	17 1 8
MIDDLE ATLANTIC: New York New Jersey Pennsylvania	2,461 616 756	2, 387 584 716	97. 0 94. 8 94. 7	26 11 21	411 83 127	320 60 111	553 151 185	192 48 50	216 55 48	248 63 53	252 62 73	169 51 48	74 32 40
EAST NORTH CENTRAL: Ohio Indiana Illinois Michigan Wisconsin	487	816 232 882 437 398	94. 7 94. 7 94. 4 89. 7 97. 3	28 6 38 6 14	147 58 174 51 58	126 25 125 68 50	59 192 101	43 17 47 37 40	62 16 67 29 25	61 13 81 43 24	86 22 89 44 46	60 16 69 58 41	46 13 52 50 11
WEST NORTH CENTRAL: Minnesota Iowa Missouri North Dakota South Dakota Nebraska Kansas	123 366 18	. 60	91. 9 94. 8 100. 0 80. 5 93. 8	30	30 24 64 6 - 3 6	47 3 3 23	27 75 2 4 18	1	9 8 29 1 1 1 3	9 28 2 1	5 27 4 1 5	14 6 27 2 2 2 2 5	10 19 2 4
SOUTH ATLANTIC: Delaware Maryland District of Columbia Virginia West Virginia North Carolina South Carolina Georgia Florida	169 101 121 55 98	160 90 119 58 86 86 81	94. 7 95. 0 98. 3 100. 0 89. 6 100. 0 91. 0	3 1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	38 17 15 9 6	19 20 1 12 1 (40 30 35 7 19 22 26 3 8 5 13	10 5 8 3 6 4 6	9 8 4 10 2	16 10 7 3 10 2 10 2 10	10 8 13 1 10 10 5 6	20 7 10 9 4 8 8	5 2 10 3 8
East South Central: Kentueky	- 69	96	92. 1 3 95. 7	2 2	11	5 1'	7 20 9 14)3	14	1 1	5 12 5 13 7 8 2 4		8 3
West South Central: Arkansas Louisiana Oklahoma Texas	79 90	74 3 85	93.′ 91.′	7	:	3	7 24 6 20 2 40	1 6	3 3	2 3 3 1 9 1 2 2	5 8	3 1	
MOUNTAIN: Montana	2 	1 6 6 7 2 6 4	8 72. 7 100. 4 92. 3 100. 7 100.	7 0 8 0 0 0 5	3 1	3 1	1 0 1	1 2 5 1 2 1 1 8 1 1 7 9 2	1 3 1 1	1	1 4	23	23 3 4 4 1 4 1
Pacific: Washington Oregon California		1 8	6 94.	5	1 1	4	- 1	7.	6 1	0 1		9	6 12 8 5 0 49

TABLE III.—LENGTH OF TIME IN BUSINESS OF ALL CLASSES OF REPORTING ESTABLISHMENTS

	T			ESTA	BLISHMENTS	S REPORTING	3 DATE	···	·			Num-
GEOGRAPHIC DIVISION AND STATE	То	tal				Date of star	ting busi	ness				ber not report- ing
THE STANCE AND STATE	Number	Per cent of all estab- lishments	Prior to 1900	1900 to 1913	1914 to 1919	1920 to 1924	1925	1926	1927	1928	1929	date of start- ing busi- ness
United States	29, 623	96. 8	2, 814	7, 333	4, 904	7, 944	1, 647	1, 364	1, 471	1, 252	894	974
Geographic divisions:			·									
New England		97.4	370	742	465	673	127	86	93	89	63	72
Middle Atlantic	1 -7	97. 1	879	2, 114	1, 297	2,073	468	402	430	358	274	251
East North Central	7, 683	96.8	759	1, 798	1, 324	2, 175	412	352	346	312	205	251
West North CentralSouth Atlantic		97.0	286	660	466	612	97	87	83	76	49	74
East South Central		96. 5 95. 7	147	506	361	559	137	107	107	99	84	77
West South Central	1, 543	95, 9	75 72	196 350	141 252	243 392	46	56	61	49	29	40
Mountain	686	96.8	52	171	134	184	99 38	89 24	129 29	95	65	66 23
Pacific	3, 289	96. 5	174	796	464	1,033	223	161	193	81 143	23 102	120
NEW ENGLAND:											10#	
Maine	137	98. 5	1.5	40							[
New Hampshire	110	90. 3	15	46	24	30	7	2	5	4	4	5
Vermont	58	95.1	12 8	27 £1	21 9	35 14	3	4	3	2	3	3
Massachusetts	1, 395	97. 3	234	383	239	314	1 61	50	1 44	2	2	30
Rhode Island	223	98. 7	27	67	44	48	12	* :8	7	36 4	34 6	30
Connecticut	785	97. 6	74	198	128	232	43	22	33	41	14	19
MIDDLE ATLANTIC:							-3	<u>.</u>		**	**	"
New York.	4, 242	97. 0	401	1 080						i '		
New Jersey	1 420	96.4	421 123	1,072 356	653 215	1,012	234	227	254	201	168	130
Pennsylvania	2, 624	97, 5	335	686	429	402 659	94	74	67	50	48	54
EAST NORTH CENTRAL:	,	""	1 500	000	720	099	140	101	109	107	58	67
Chio												
Indiana	1,976	96. 7	202	478	353	529	102	87	90	81	54	67
Illinois	723 2, 431	96.9	69	223	112	186	40	33	22	26	12	29
Michigan	1, 433	97. 4 95. 5	285 81	579	383	690	115	115	103	106	55	66
Wisconsin	1, 120	97. 6	122	264 254	280	441	105	69	76	56	61	68
	-, 120	"""	144	204	196	329	50	48	55	. 43	23	27
WEST NORTH CENTRAL: Minnesota								34.7	-			
Iowa	544	97.0	76	129	122	150	20	13	17	14	3	17
Missouri	469	96. 5	54	132	99	112	12	17	19	10	14	17
North Dakota	740	97. 5	108	191	110	179	36	42	27	26	21	19
South Dakota	78 67	96. 3 95. 7	5	22	17	19	8	3	2	. 7		2
Nebraska.	236	95.7	1 21	21	11	23	4	. 3	3	1		3
Kansas	282	97. 2	21	75 90	55 52	63	4	5	6	4	3	7
SOUTH ATLANTIC:				**	04	66	18	4	9	14	- 8	8
Delaware					1							
Maryland	,	93.4	11	25	21	12	5	8	4	2	2	6
District of Columbia	391 248	96.1	38	102	65	101	19	16	19	15	16	10
Virginia	329	98.0 97.6	22	74	30	76	12	9	10	11	4	
West Virginia	168	97.6	29	84	66	78	17	16	11	20	8	8
North Carolina	278	94.9	11	43 56	32	57	7	.8	3	5	. 9	1
South Carolina	115	99.1	4	24	52	88	20	14	19	11	7	18
Georgia	219	95. 2	22	59	16 45	35	7	.7.	8	10	4	1
Florida	274	95. 1	6	39	34	41 71	17 33	5 29	16	4	10	11
EAST SOUTH CENTRAL:				İ		-	อง	201 30	17	21	24	14
Kentucky	319	96.7	37	40			ļ			1		
Tennessee	300	95. 5	24	63 76	48	98	13	16	15	18	11	11
Alabama	192	97.5	8	44	52 26	74	18	18	24	13	1	14
Mississippi	85	89.5	6	13	15	46 25	12 3	16 6	15	14	11	5
WEST SOUTH CENTRAL:					•	*·v	٥	0	7	4	6	10
Arkansas	414					1		- 1		- 1		
Louisiana	114 167	96.6	7	32	21	18	3	- 8.	11	7	7	4
Oklahoma.	302	93.8 96.8	14	28	82	54	11	. 7	8	11	2	11
Texas	960	95. 9	7	81	44	75	15	20	25	18	17	10
Mountain:			***	209	155	245	70	54	85	59	39	41
Montana]					i, i	i	ē.	.	- 1		
Idaho	117	98.3	6	29	28	29	5	6				
······································	41 39	93.2	1	10	8	15	1		4 2	7	8	2
Wyoming.		97.5		7	12	11	5	1	2	1		3
WyomingColorado	nor i	97.2	24	65	35	55	8	2	5	4	7	1
ColoradoNew Mexico	205	וויהיכו		9	3	15	4	3	2	**	1	. 1
Wyoming	40	97.6	- 1									
Wyoming	40 102	97.1	7	19	18	18	7	11	7	7		
ColoradoNew Mexico	40	97.1 95.3	- 1	19 29	26	34	6		- 1	7 8	8	3
Wyoming	40 102 123	97.1	7	19			-	11	7		8	3 0
Wyoming Colorado New Mexico Arizona Utah Nevada Actric:	40 102 123 19	97. 1 95. 3 95. 0	7 11	19 29	26	34	6	11	7 5		8	3 0
Wyoming	40 102 123	97.1 95.3	7	19 29	26	34	6	11	7 5		8	

TABLE IV.—BRANCH OFFICES OF ALL CLASSES OF ESTABLISHMENTS

	ESTABLIS HAVING NO	BRANCH		_ ~	i -	ESTAB	LISHMENT					·		ITSE	HMENT LF A
GEOGRAPHIC DIVISION AND	OFFI	CERS	То	tal				Num	ber repor	ting—		,		BRA	NCH
STATE	Number Per cent	establish-	Num- ber	Per cent of all estab- lish- ments	1 branch	2 branches	3 branches	4 branches	5 branches	6 to 10 branches (average 7)	11 to 15 branches (average 13)	16 to 20 branches (average 17)	21 branches and over (average 140)	Num- ber	Per cent of all estab- lish- ments
United States	28, 660	93. 7	1, 369	4. 5	954	235	76	41	19	22	15	2	5	568	1.5
GEOGRAPHIC DIVISIONS:	e ²							6	1					34	1.5
New England Middle Atlantic	2, 636 8, 035	94. 8 94. 0	110 371	4.0 4.3	84 284	14 48	5 16	7	6	3	6		1	140	1.6
East North Central	7, 463	94.1	312	3. 9	201	56	23	9	4	7	7	2	3	159	2,0
West North Central	2, 328	93. 5	119	4.8	69	34	5	7	3	1 3	1			43 48	1. 2.
South Atlantic	2,014	92. 2	122	5.6	82	28 17	5 4	2 1	1 1	8	1			23	2.
East South Central	862 1, 478	92. 1 91. 8	51 88	5. 4 5. 5	28 56	16	7	3	ī	5				43	2.1
West South Central Mountain	672	94.8	28	3. 9	19	5	2		2			. 		9	1.
Pacific	3, 172	93. 0	168	4. 9	131	17	9	6		. 3	1		1	69	2.
NEW ENGLAND:										-					
Maine	136	95.8	3	2.1	2	1				-	.		-	3 1	2.
New Hampshire		94.7	5	4.4	5										
Vermont		93, 4	4 69	6. 6 4. 8	4 52	9	3	5						19	1.
Massachusetts		93. 9 95. 6	89	4.8	52 7	1		1						1	
Rhode Island Connecticut	774	96. 8	20	2.5	14	. 3	2	<u>-</u>	1		.	.	-	10	1.
	''-											1			
MIDDLE ATLANTIC: New York	4, 100	93, 8	199	4.5	149	22	11	6	4	2	4		_ 1	73	1.
Now Jersey	1	94.8	52	3. 5	44	6	1		.		. 1			25 42	1.
Pennsylvania		93. 9	120	4.5	91	20	4	1	2	1	1		-	44	1.
EAST NORTH CENTRAL;		ł	1		l				ŀ		_			39	1,
Ohio		94.0	84	4.1	51	15	7	1	2	3	3	2		14	
Indiana	I .	93. 7	32	4.3	23	6	10	1 5	2	3	1			44	1.
Illinois		93. 5	118 57	4.7	78 33	13	3	2		ı	3		_ 2	53.	. 8.
Michigan Wisconsin		92. 7 97. 4	21	1.8	16	3	1					-	_ 1	0	
	1 -,	"""		-	1						1				
WEST NORTH CENTRAL: Minnesota	512	91. 3	42	7.5	26	12	3		. -	_ 1		-		. 7	1
Iowa			12		6	2		. 4		_	-			. 10	
M.Issouri	1	1		1	20	10	1	2	2		-	-		15	1
North Dakota		95, 1	3		2	1		.	-[-	-			2	2
South Dakota		95. 7	1		1			1	-					5	2
Nebraska	1	l.		1 .	6 8	5	1	1	1					3	1.
Kansas	- 210	04.1	1	1											ŀ
SOUTH ATLANTIC: Delaware	87	95. 6	2	2, 2	1	1								_ 2	
Maryland	71 33		н		EI .	1	2		-					- 9	
District of Columbia	-1	1	11				1 -		-	·-				- 6	1 2
Virginia	316	I.	11	1		1		- 1		1	1]	
West Virginia				. 1	10									. 0) 3
North Carolina South Carolina			11		II.	1 .		_	-					_ 1	
Georgia			11		11	1	3			L 1	·			- 7	1
Florida	-1	1	H		11	4		- 1			·-			- 10	' "
EAST SOUTH CENTRAL:												-			5 1
Kentucky				1	11										
Tennessee	9.		11					1		1				-11	5 2
Alabama	I.		11 .	1	И .										4 4
Mississippi	- 81	1	1	****	"	1									1
WEST SOUTH CENTRAL:	110	93. 2		5.1	e									11	2
Arkansas Louisiana			II .	1	11		1								5
Oklahoma			18	3 4.2	11				:-					3	5
Texas		91.0	59	5.9	32	18	3 5	' '	3	1	5			3.	-
Mountain:							1		1		1				
Montana			11	4 3.4	11			:-		1					3
Idaho			- 11	5 11.4	1	'	•								
Wyoming		1		8 3.8	:	3	2		 						2
Colorado New Mexico	-	1	- 11	5 12.2	. 11			1							
Arizona	1 10		2	4 3.8	3 4										
Utah	12		- II	2 1.5	5		1			1					4
Nevada	2	0 100.0	0												
PACIFIC:							٨	.							15
Washington			- 11			1 .		1							4
Oregon	22	9 92.	սի 1	6 6.4	4 1	اد			6		3	1		. 11	50

Table V.—COLOR AND NATIVITY OF FIRM MEMBERS OF ALL CLASSES OF REPORTING ESTABLISHMENTS

	***************************************	E	STABLISHMEI	NTS REPORT	ING COLOR A	ND NATIVIT	Y OF ME?	HERS .			N
GEOGRAPHIC DIVISION AND STATE	тo	tal	Native	white	Foreign-h	orn white	Negro		Both foreign- born and negro		rer
	Number	Per cont of all establish- ments	Number	Per cent of total reporting	Number	Per cent of total reporting	Num- her	Per cent of total report- ing	Num- ber	Per cent of total report-	na it m b
United States	29, 039	94, 9	24,242	83, 5	4,756	16. 4	26				
ROGRAPHIC DIVISIONS:					*,700	10.4	20	0, 1	15	(1)	
New England	2, 639	94. 9	2, 010	76. 5	615	23, 3	2	.1	3	0.1	
East North Central	8, 140 7, 546	95. 2 95. 1	6, 345	78,0	1,787	21, 0	5	(1)	3	(1)	1
West North Central	2, 333	93.7	6, 414 2, 045	85, 0 87, 0	1, 124 280	14.0	5	(1)	3	(1)	ĺ
South Atlantic	2, 109	96.6	1, 967	93.4	140	12.0 0.0	-5 1	(1)	3	2	
East South Central	904	96.6	864	95.6	40	4,4		(1)		(1)	
West South Central	1, 547	96.1	1, 440	03, 1	100	6. 5	6	.4	1	.1	
Mountain	642	90.6	550	85.7	91	14. 2		*******	i	.2	
Pacific	3, 179	93, 3	2, 598	81.7	579	18, 2	2	(1)	****		
EW ENGLAND:									* : · · · · · · · · · · · · · · · · · ·	lere a standar	
Maine New Hampshire	131	92.3	113	86.3	18	13.7					
Vermont	105	92, 9	89	84.8	16	15, 2	*******				
Massachusetts	56 1, 366	91.8	50	89, 3	6	10.7		******			
Rhode Island	212	95. 3 93. 8	1,069	78. 2	294	21. 5	2	. 2	1	. 1	
Connecticut	769	95.6	158 540	74. 6 70. 2	54	25. 5			*******		
fiddle Atlantic:			0.00	/U. Z	227	29. 5	********		2	.3	
New York	4, 155	95.0	3,062	ļ ", " l							
New Jersey	1, 430	96.4	1, 043	73, 7 73, 0	1,089	26. 2	1	(1)	3	(1)	
Pennsylvania	2, 555	94. 9	2, 240	87. 7	385 313	26. 0 12, 2	2	,1		~ ~ ~ ~ * * * * * * * *	
AST NORTH CENTRAL:	·		.,	(,,,,	910	12, 2	2	.1			
Ohio	1,942	95.1	1,704	90.8	170					1.	
Indiana	707	94.8	657	92, 9	176 49	9.1	5	.1	******		
Illinois	2, 377	95.2	1, 803	79.7	480	6. 9 20, 2	1 2	.1			7-
Michigan	1, 437	95.7	1, 165	81, 1	271	18, 9		.,	2	.1	
Wisconsin	1, 083	04.4	935	86. 3	148	13, 7		******		,.1	
VEST NORTH CENTRAL:											
Minnesota	500	90.2	411	81, 2	95	18.8		.			
Missouri	456	93, 8	404	88, 6	52	11.4				*****	
North Dakota	736	97.0	680	92, 4	51	6. 9	, 3	.4	2	. 3	
South Dakota	75 66	92.6	53	70.7	21	28.0			1	1.3	
Nebraska	226	94. 3 93. 0	51	77, 3	15	22.7					
Kansas	208	92.4	189 257	83.6	36	15, 9	1	. 1			
DUTH ATLANTIC:		02. 1	401	95. 9	10	3.7	.1	. 4			1
Delaware	80	97.8	70	0 0	Fra Fa	1.7	;·				ļ
Maryland	395	97.1	78 368	87. 6 93. 2	11	12.4					١.
District of Columbia.	239	94. 5	213	89. 1	27 26	6.8			~~~		l .
Virginia	335	99.4	323	96.4	12	10, 0 3, 6					İ
West Virginia	156	92, 3	145	03.0	11	7.0			````	******	
South Carolina	283	98.6	274	96.8	0	3. 2			·		
Georgia	115	99, 1	111	96. 5	3	2.6	1	0.			
Florida	224	97.4	206	92.0	18	8.0					
AST SOUTH CENTRAL:	273	94.8	240	91. 2	23	8.4			1	.4	
Kentucky	010							-			
Tennesseo.	313	94.8	299	95. 5	14	4.5					
Alabama.	309 103	98.4	297	96, 1	12	3.9					
Mississippi	89	98. 0 93. 7	180	93.3	13	6.7		 			
EST SOUTH CENTRAL:		90. /	88	98. 9	1	1.1					1
Arkansas	112	أميم		·					1		
Louisiana	173	94. 9 97. 2	109	97. 3	. 2	1.8			1	, 9	
Oklahoma	298	95.5	161 280	93, 0	11	6.4	1	.6			ŀ
Texas	964	96.3	890	94, 0 92, 3	17	5.7	1	.3			
OUNTAIN:			500	52. 0	70	7.3	4	.4			
Montana	105	88. 2	87								
Idaho	35	79. 5	31	82, 0 88, 6	18	17. 1					
Wyoming	37	92.5	28	75.7	4 9	11.4					
New Mexico	198	93.8	172	86. 9	26	24.3 13.1					
Arizona	37	90.2	34	91. 9	3	8.1					
Utah	95	90. 5	87	91.6	7	7.3					
Nevada	118	91.5	100	84.7	18	15.3			1	1.1	
ACIFIC:	17	85.0	11	64.7	6	35. 3				*******	
Washington											
Oregon	381	94. 3	286	75.0	95	25.0			. 1		
California	221	88.8	180	81.4	41	18.6					
	2, 577	93. 5	2, 132	82.8	443	17. 2	2	.1			1.00

Table VI.—MEMBERSHIP IN CONTRACTORS' ASSOCIATIONS OF ALL CLASSES OF REPORTING ESTABLISHMENTS

				EST	ABLISHME	ITS REPOR	RTING ON	MEMBERS	IIP		.,		
							Memb	ership in	some assoc	iation			Num- ber
GEOGRAPHIC DIVISION AND STATE	Total rep	orting	No membership		Total		Nation	National only		only	Both nati	onal and al	not re- porting on
GEOGRAPHIC DIVISION AND SEALS	Number	Per cent of all estab- lish- ments	Number	Per cent of total report- ing	Number	Per cent of total report- ing	Number	Per cent of total report- ing	Number	Per cent of total report- ing	Number	Per cent of total report- ing	mem- bership
United States	30, 068	98. 3	16, 170	53. 8	13, 898	46. 2	1, 668	5. 5	7, 153	23.8	5, 077	16.9	529
GEOGRAPHIC DIVISIONS:			1,637	60.0	1,092	40.0	119	4.4	609	22.3	364	13.3	51
New England	2, 729 8, 404	98, 2 98, 3	4, 710	56.0	3,694	44.0	360	L.	2, 188 2, 124	26. 0 27. 2	1, 146 1, 632	13. 6 20. 9	142 126
East North Central	7,808	98.4	3, 719	47.6	4,089	52, 4	333		504	20.6	549	22. 4	40
West North Central	2, 450	98.4 98.5	1, 168 1, 226	47.7 57.0	1,282 924	43.0	198	1		19.3	312	14.5	34 18
South AtlanticEast South Central	2, 150 918	98.1	532		386	42.0	68		128 255	13.9 16.2	193 297	21.0 18.9	37
West South Central	-1	97.7	907	57.7	665	42.3 37.1	113	1			90	13.0	17
Mountain	- 692	97.6	435 1,836	L .	257 1,509	45.1				24, 1	494	14.8	64
Pacific	3, 345	98, 1	1,000	172.0			=						
NEW ENGLAND:	139	97.9	89	64.0	50	36.0			1				11.
Maine New Hampshire	-	100.0	92	81.4	11 .	1	II	7 6.5 1 1.7	1	1			_ 1
Vermont	60	98.4			11	1	И	_		25.4	218		11
Massachusetts	1,403	97.9 99.6	11	-	11		.	8 3.0	5 58				
Rhode Island Connecticut	1	98.1	11		II	38. 2	:	0 5.1	160	20.3	, 10.	14.6	
Middle Atlanic:					1		.	8 4.	1, 21	2 28.1	610	14.2	64
New York	4, 308	98.5			11		11	9 4.			3 15	1	11 -
New Jersey	1, 457	98.2	11		11		- 11			8 23.0	37	3 14.5	52
Pennsylvania	2,639	98.0	1,040	,							1	_	3 32
EAST NORTH CENTRAL:	2,011	98.4	97	1 48.3	1,04	51.	. 11	3 4.					" ll
Ohio Indiana		1	36	2 49.6			- II	56 7. 36 2.		,	~	-	
Tilinois	2, 468		11				· 11	17 3.	- 1	- I	4 25		
Michigan	1, 469		- 11		` II	-	T 11	71 6.	8 30	1 31.	9 25	6 22.	7 17
Wisconsin	1,100	00.0	, I								1 18	2 24.	0 10
WEST NORTH CENTRAL: Minnesota	551	98.	2 25	1 45.		i	~ 1I	35 6.	1 -	33 24. 35 17.	- 1 .	1 14.	- 11
Iowa			· 11		· H		- 11	70 14. 44 5.	8 14		5 20)1 26.	11
Missouri			- 11	9 47.	~ 11	4 71.	- 11		9 :	26 34.	- 1	22 29.	11
North Dakota		1 .	· 11 ·	35.	8 4	3 64.	H	9 13	- 1	15 22. 47 19.	- 1	19 28. 12 17.	- 11
South Dakota Nebraska		98.	4 11		11 -		· 11	37 15 28 9		52 18.		32 21.	III.
Kansas	28	7 99.	0 14	15 50.	5 14	49.	·	20			1	1	
SOUTH ATLANTIC:	1		.	52 58.	, ,	37 41.	6	8 9	. 0	9 10.	· -	20 22	- 11
Delaware		1	~ II .	52 58. 32 65.	- 11	35.				77 19.	• •	46 11 46 18	2 1
Maryland District of Columbia		- 1	- 11	27 50.	- 11	25 49.			. – 1	66 26. 71 21.	'	36 10	11
Virginia	33		- 11 -	03 61. 15 69.	- 11	28 38. 50 30.	11			22 13			.1 4
West Virginia		1	~ !!	15 69. 17 41.	· n	67 58		60 23		44 15			.2
North Carolina		-	- 11	75 65.	2		.8	- 1	. 8	7 6 45 19	.8		.6
Georgia	25	7 98.	· - []	18 52. 57 55.	· -	09 48 27 44	.7				5.7	1	.7
Florida	25	98.	ν I 1	57 55.	1	- -	-						
EAST SOUTH CENTRAL:	35	97.	3 9	18 67	. 0 1	03 32	. 1		1.1		3.7	- 1	2.8
KentuckyTennessee			.1 1	27 41	.2 1		. 8		3. 5 7. 2		7. 5 3 2. 3		.9
Alabama	19	99	11		.6	1	2.2	1	2.8		3.4	1	3.1
Mississippi		94 98	. y	59 62	.8	37							
WEST SOUTH CENTRAL:			.2	91 77	.8	26 25	2. 2		6.0	- 1	6.8		9. 4 0. 6
ArkansasLouisiana	1		•- 11		. 2	93 5	3.8		9.8	}	3, 3 8, 9		0.6 2.1
Oklahoma	3	05 97	.8		. 5		9. 5 6. 7		8, 5 6. 4				0.1 2
Texas	9	77 97	. 6	521 53	3.3	456 4	٠, ١	"			ļ		ll l
Mountain:			, ,	59 5	1.3	56 4	8.7	7	6.1	1	7.4		5. 2
Montana		(3. 6 7. 7		2.8	16 3	7.2	7	6.3		4.0	8	7.0
Idaho Wyoming			0.0	31 8	3.1		3.9	2	5.6 4.8	1 .	8. 3 21. 7	25	2, 1
Colorodo	5	07 9	11		1.4		8.6 0.0	10	5.0		5.0		
New Mexico			7.6 0.0		0.0 2.4		7. 6	5	4.8	. 1	10.5	1	12. 4 32. 5
Arizona Utah			7.7	66 5	2.4	60 4	17.6	8	6.3		8.7 15.0		10.0
Nevada			0.0	13 6	5.0	7 8	35.0	2	10.0	٠ .		-	
PACIFIC:						010	I	28	7.1	102	26.0	80	20. 4
Washington			7.3 8.8		8.4		53, 4 51, 6	29	11.8	38	15.4	60	24. 4
Oregon									5. 6	667	24.6	354	13.1